

Michael, Wong Mun Loong

6-9-4, Jalan 4/125, Vantage Point Condo, Taman Desa Petaling,
57100 Kuala Lumpur
016-7391431

Qualifications

- 5 years experience in retail banking Industry
- Willing to learn and grow alongside with the company; passionate about achieving a challenging position.
- An Extrovert, dynamic personality and street smart person.
- Goal driven person; achieve incentive trips during my first year with Public Bank.
- Good communication skills and a good team player.

Working History

- **HSBC Electronic Data Processing Sdn Bhd - January 2014 to June 2014**

Global support executive - serve as a liaison between customer in Hong Kong HSBC, provide guidance to the customer when the telegraphic transfer payment goes wrong.

- **Public Bank Bhd - July 2014 to September 2016**

Senior Financial Executive - Guidance to the customer on Banking product such as insurance, unit trust, will writing, mortgage loan.

Achievement - incentive trip at year 2015 to Korea for Bancassurance

- **HSBC BANK Bhd – April 2018 – March 2019**

Advance Manager – Handling in middle segment customer and at the same time provide banking solution for the customer and product focus is on insurance, credit card, personal loan and also individual account

- **Maybank Bhd – April 2019 – August 2019**

Relationship Manager – Building and maintaining relationships with clients and provide banking solution to our client and cross sell on investment, banca, loan and cards to the client. Fulfill clients needs in a way that we provide portfolio review to our clients in order for the clients to achieve their goals.

- **Standard Chartered Bank – November 2019 – 2021**

Business Development – Build up relationship with clients and outsource agent, property agent and branch staff in promoting our banking facilities – Debt consolidation Loan, refinancing and also subsales. At the same time do cross selling as well on priority banking, mass market account opening and also MRTA.

- **PiCapital SDN BHD – 2022 until now**

Business Development Manager – Assess company’s financial position and funding needs. Provide funding solution which includes debt financing and equity financing, and coordinate with financial institutions and other platform to secure funding.

Education

University Tunku Abdul Rahman, Kampar Perak

- Bachelor of Business Administration (HONS) Banking And Finance, 2010 – 2013.

Kojadi Institute, Wisma MCA, Kuala Lumpur

- Foundation in Art, 2008 – 2009.