

# Resume

Name : **Frederick See Ket Lung**

DOB : 25 Nov 1981 | Male | Kadazan | Married

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## Career Objective

Results-driven sales professional with solid experience in retail, corporate sales, and client servicing. Motivated by achieving targets, building strong customer relationships, and performing in high-paced, incentive-driven environments. Seeking to bring proven sales expertise to Saliran Group.

## Work Experience

- 2024 – Present | Young Titans Borneo PLT, Partner / Training Provider
  - Organize HRDCorp-certified corporate training courses
  - Handle client engagement and sales coordination
- 2018 – 2024 | GS Realty / Home City Real Estate, Property Agent
  - Property sales, negotiation and client servicing
- 2013 – 2017 | Eubiq Pte Ltd, Singapore, District Manager
  - Managed district sales for power solutions
  - Built relationships with retailers and project clients
- 2008 – 2010 | SK Jewellery Pte Ltd, Singapore, Shop In-Charge
  - Retail operations and jewellery sales
- 2006 – 2007 | Digi Telecommunications, Sales
  - Sold corporate teleco plans
- 2002 – 2006 | Osim (M) Sdn Bhd, Roadshow Supervisor
  - Led sales team promoting healthcare products

## Key Strengths

- Strong sales and negotiation skills
- Excellent communication and customer engagement
- Multi-tasking and adaptable to fast-paced environments
- Experienced in client relationship management
- Team coordination and leadership experience

**Education:** Sijil Pelajaran Malaysia (SPM)

**Language Proficiency:** English, Bahasa Melayu, Mandarin, Cantonese, Hakka