

RESUME

NAME: BONG SIOW LI (ALLY)

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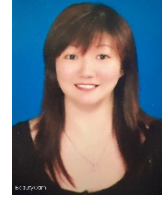
Email: bsiowli@hotmail.com

Date of birth: 17 September 1980

Gender: Female

Driving license: D class

Position applied for: Sales Executive



Working Experience

1. NEXT TELECOMMUNICATION – Seremban Branch (2004-2007)

Corporate Account sales executive in telecommunication industry since 2004. Closing deal and maintain sales revenue with corporate customer. Leaving due to company was acquired by Green Packet Group as known as Packet One Network Sdn Bhd.

2. PACKET ONE NETWORK SDN BHD – Kuala Lumpur (September 2007-2010)

Head of corporate account manager in Seremban. Propose corporate customer in telecommunication services for the example discounted call rate, lease line, sip trucking and P1 Wimax broadband services. Leaving company close of few states branch in Malaysia.

3. Air communication Service – Ipoh (February 2011- 2015)

Head of corporate account manager in Seremban. Propose corporate customer in telecommunication services for the example discounted call rate, lease line and sip trucking service. Resign the job due to can't keep on long distance working.

4. Lifestyle Connect Sdn Bhd – Seremban (August 2020 - July 2022)

Manager. Responsible for the human capital development, asset utilization and operation performance. Handle full set of payroll administration including on-time and accurate payroll processing, salary pay-outs and liaising with government bodies (KWSP, PERKESO, LHDN, ETC) on all statutory requirements whilst maintain all data private & confidential. Responsible renewal working permit for foreigner worker. Regular communication & preparation of reports to director. Ensure the achievement of the company's targets. Plan, Organize, Lead and Control the day-to-day company operations. To review the monthly / quarterly management account closing. **Leaving due to company was affected by the epidemic, company decided to lay off some senior staff and I am one of them.**

5. DESOTEX SDN BHD – Lukut Port Dickson (2023 - 2026)

Sales and Marketing in Oil and Gas industry. Develop and implement sales and marketing strategies and analyse the exposure and risk mitigation in ensuring volume and margin growth. Prepare monthly sales performance report and analysis to be used by department or division during decision making process. The report shall consist of data and analysis on sales volume against target, actual margin (profit and loss), possible reason and mitigation plan for the variance.

Education Level

1998 SPM LEVEL – STAN (SEKOLAH MENENGAH TUNKU AMPUAN NAJIHAH)

1999 ACCOUNTING LCCI LEVEL (DIPLOMA) – LOCKE ACADEMY SEREMBAN

Skills

1. Willing to travel.
2. Well communicate and effectively improve sales revenue
3. Schedule management and independent.
4. Microsoft Office
5. Management for data collection

Language: English, Malay, Mandarin and Cantonese.

Expected salary: RM 10000