



Low Mun Hoe (Terry)

Contact

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Address

B-20-3A, O'Hako Residence,
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Expertise

Management Skills

Microsoft

Entrepreneurship

Customer Management

Critical Thinking

Leadership

Language

Mandarin



English



Bahasa Malay



Cantonese



Hakka



Experience

May 2025 – Present

Capspring Temasik
Financial Group Sdn Bhd

Business Development Manager

Business Development Manager specializing in government servant loan portfolios, with additional responsibilities in HR and office management. Experienced in managing payroll, leave administration, and internal operations, while leading a team of 19 staffs to achieve business and operational excellence.

May 2024 - Apr 2025

RWC Ventures Sdn Bhd

Business Operations Manager

Oversee the company business operations externally between business partners, vendors and internally manage operations management. Do involve in merger and acquisition process.

Dec 2018 - Apr 2024

GMT Adventure Sdn Bhd

Operation Manager

GMT Adventure Sdn Bhd is a newly founded travel agency that focus on MICE, inbound and outbound tours for various sizes of groups and corporates client. Our client based across organisation like MRCA, MIFF and more. Company do adventure activity like yacht charter and plane charter. During my service in the company, company been awarded Asia Pacific Top Excellence Service 2019-2021.

2020 - 2023

KL Premium Outlet Sdn
Bhd

Retail Operation Manager

I am responsible to manage the operation of the outlet which including daily operation, sales, recruitment, purchasing, marketing and more. Proud to said that we linked up with travel agencies and monthly sales we able to achieved at least RM1.2million from total sales.

Jan 2014 - Dec 2015

Rentokil Initial (M) Sdn
Bhd

Customer Development Executive

I'm under the Rentokil Pest Control Division Kuala Lumpur Branch as a Customer Development Executive. My daily job task is to meet the prospect to conduct for a survey / inspection for their premise. I will be based on my expertise and knowledge to provide a professional solutions or recommendation with the proper proposal to the prospect. At the same time, I would need to build my own pipeline for sales driven. In this job, self-discipline and time management are most important.

Jan 2013 - Dec 2013

Marcus Evans (M) Sdn
Bhd

Senior Corporate Sales Executive

I am working with marcus evans as senior executive and my portfolio is China market. Basically, I am working closely with production team to do selling the event conference to China MNC top management to enhance and latest insight and knowledge that the market needed via telemarketing.



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Expertise

Management Skills

Creativity

Digital Marketing

Negotiation

Critical Thinking

Leadership

Language

Mandarin



English



Bahasa Malay



Cantonese



Hakka



Career Objective

I am an active and motivated fast learner with a positive attitude and the ability to work independently. With a strong service and business mindset, I effectively apply my interpersonal skills and professional experience to deliver results. I am committed to supporting the company's vision and objectives, fostering strong client and vendor relationships, and pursuing continuous career development.

Education

May 2008 - Aug 2012

Staffordshire University (SU), United Kingdom

Bachelor of Arts with Second Class Honours: 1st Division

Asia Pacific University (APU), Malaysia

Second Upper Class (CGPA 3.3)

Major in BA (hons) in Marketing Management

Jan 2003 - Dec 2007

S.M.K. Taman Connaught, Kuala Lumpur

SPM

Achievements

1. PRU Service Mark by LIMRA
2. Star Award 2021
3. Pre Contract Examination For Insurance Agents (PCEIA)
4. Certificate Examination in Investment-Linked Life Insurance (CEILLI)
5. Certificate Basic Life Support 2025 - 2027
6. Certificate of Cambridge English Course
7. APU Debate Society Club - Certificate of Public Speaking & Presentation
8. St. John Ambulance Malaysia - Certified of BFA & EFA
9. Captain of Eagles Futsal Team (2009 - present)

References

Angie Teh

Director

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Drexler Oh

General Manager

Phone: 010-786 8689

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Emily Wong

CEO

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William Low

Group General Manager

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